

MARINE
FUEL SPECIALTIES
Enhancing your fleet performance

INNOSPEC MARINE FUEL WATCH

The newsletter for Innospec Fuel Specialties
Spring 2018



The Big Clean-up!

2020 represents a seismic shift not only for the marine industry, but further in the supply chain and back to the refiners. With less than 500 scrubbers in service and on the order books, the reality is that we are looking at a distillate future. This has been further reaffirmed by the push in IMO during MEPC 72 to implement a high sulfur fuel carriage ban for ships without a scrubber. Is this the end of HFO?

At Innospec we welcome this opportunity. We believe that we can draw on our decades of experience treating automotive and aviation fuels, bringing the latest technology from these markets into the marine market.

However, 2020 will not bring a raft of new ships; there will still be old tonnage in service which has used HFO for many years. 2020 fuels or gas oil is very paraffinic; when loaded on top of aromatic sludge from HFO it will dislodge the sludge, causing blocked filters and purifiers, it could also make your compliant fuel non-complaint for sulfur. Before changing tanks to new fuel they must be cleaned, this has a cost associated to it - not only in monetary terms but also in time.

Innospec has a proven additive technology and methodology for cleaning tanks in service at a fraction of the cost of traditional tank cleaning, more importantly it is done in service so no down time. Our solutions have already been successfully applied in 2014 during the transition to the 0.1% SECA fuels.

Please contact your local Innospec Representative for more information.



Innospec working with ONE

Ocean Network Express (ONE) is the business integration of container shipping by three Japanese shipping companies.

ONE was established on July 7th, 2017 by the integration of MOL, NYK and 'K' Line vessels. This combination provides wide service coverage, with 240 vessels and approximately 1,440,000 TEU. This incorporation creates the 6th largest fleet in the world.

ONE's holding company was set up in Japan in 2017 and simultaneously a business management company was established in Singapore. Regional headquarters are located in Hong Kong, Singapore, UK, USA and Brazil.

ONE will be embarking on a trial to treat their fuels, with the Innospec marine team. This shows the commitment from ONE and its management company to innovate and ensure that they are operating one of the most efficient fleets in the business. This trial is part of their initiative to improve fuel quality, maximize efficiency and reduce the carbon footprint of their vessels.

The trial will take place on a fleet of over 60 vessels. Innospec will be treating approximately 600,000 MT of fuel.

New Man in Europe

Innospec's Marine Fuel Specialties is a growing business across the globe. However, there are still plenty of opportunities to develop with our customers and it is critical that we have the necessary resources.

We are therefore delighted to announce the appointment of Chris Hoadley as Sales Manager Marine, UK, Benelux and Nordics.

Chris has over 15 years experience in the Marine industry, as Marine Engineer on large container ships and Service Superintendent for Wärtsilä UK.

Chris can be contacted [here](#)

Innospec is Hiring!

As Innospec's Marine business and brand are expanding, we are looking for more dynamic and talented individuals to join our team. We are currently looking to fill positions within our sales team across all three regions – EMEA, US and AsPac. Interested? Contact us [here](#)



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