

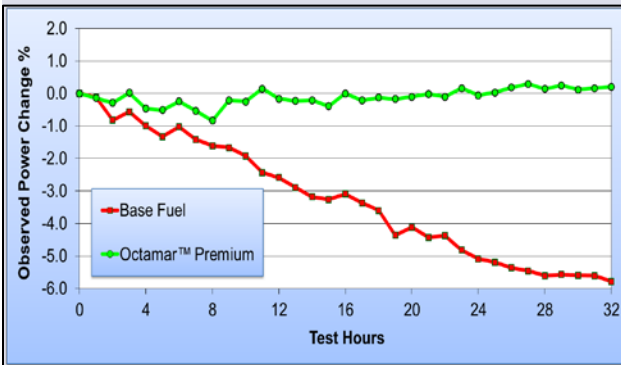


New Octamar™ Product for Common Rail Marine Engines

Octamar™ Premium is a new development for marine fuel, specifically designed to control injector deposits and improve combustion.

Injector fouling in common rail systems has been an issue for many years in the automotive industry. Today, as common rail pressures increase in marine engines, they too are seeing the same problems. Increased maintenance costs and requirements due to frequent injector sticking and filter blocking are a major concern. In main engines or emergency generators, injector sticking may result in loss of propulsion or starting difficulties. Additionally, a dramatic power loss can be seen, with consequential increases in fuel consumption and emissions. The solution to the issue is the use of multifunctional additives, which Innospec supply globally to oil companies. However such products are not applied to marine fuel in the supply chain.

As the largest dedicated manufacturer of fuel additives globally, and backed by years of experience in automotive diesel, Innospec have formulated Octamar™ Premium, which also contains a combustion improver, as the marine distillate fuel additive to use to overcome the issue.



DW10B test - % power loss Vs. time. Octamar™ Premium provides dramatic improvement

Octamar™ Premium will be available in 25 litre pails throughout Innospec's 20 worldwide marine stock points. It has an economical dosage rate of between 1:5,000, and 1:3,000 for optimum performance.

Innospec Meets American Chamber of Commerce and Industry of Panama

Innospec recently gave a full capabilities presentation to the American Chamber of Commerce and Industry of Panama. Leading the presentation was James Stapleton, Business Development Manager, Marine Americas. It was announced that Wakefield Marine Energy's Group had been appointed as marine product distributor for Central America (and parts of the Caribbean). On hand for Wakefield was Luis Vidal, who said "Wakefield is incredibly excited to work with Innospec. Wakefield has a long history of working in the Marine Industry as the Regional Distributor for Castrol Marine Lubricants. It was a natural fit for us". Mr. Vidal went on to say "Wakefield did our research and found that many in the additive market call themselves manufacturers. In reality, almost all of them simply blend formulas and have no control over raw materials. Innospec handles the entire production process from raw materials to the customer's doorstep. This gives us a huge advantage and we wanted to be able to deliver the best products in the market place."

Mr. Stapleton said, "We have been supplying the Marine Market with the highest quality Heavy Fuel and Marine Gas Oil additives for many years. We have one of the most extensive stock point and supply systems available and by adding Wakefield only makes us stronger." Innospec will continue to pursue the Marine fuel markets in the region but also adds that Power Plants are a key focus. "As a company, we are aware of the need to reduce emissions

in order to protect the valuable Central American environment and also help companies run more efficiently, safer and with reduced maintenance. Innospec has achieved Lloyds Register Product Verification with many products, the only supplier in the world to do so.

For information on how to purchase Innospec's Octamar™ Marine Additives in the region, contact Luis Vidal at lvidal@wakefieldme.com



Innospec Strengthens Marine Team

Technical Sales Managers recently appointed in Europe and Asia.

Both gentlemen have many years of experience in the maritime industry. Frederic Caritey (South West Europe) sailed with the French Navy and worked for TOTAL Lubmarine, whilst Martin Chew (Asia Pacific) was a surveyor with Lloyds Register, before working for a large Singapore based Shipowner.

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